

Lakes and Pines CAC, Inc.

Annual Report

“All About Community”



Mission:

To build prosperous communities by serving local families
and individuals in their pursuit of self-reliance.

54 Years Providing Opportunities

Serving: Aitkin, Carlton, Chisago, Isanti, Kanabec, Mille Lacs and Pine Counties

1700 Maple Avenue East, Mora, MN 55051; (320) 679-1800; (800) 832-6082; fax: (320) 679-4139

www.lakesandpines.org

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Letter from Lakes and Pines Board Chairperson

I am pleased as the Chairperson of the Lakes and Pines Board of Directors to present to you the Annual Report for Lakes and Pines Community Action Inc. for the period of October 1, 2018 through September 30, 2019.

Lakes and Pines is celebrating its 55th Annual Board meeting and 54 years of reaching out to help those in East Central Minnesota who are experiencing poverty to become self-sufficient.

This year's theme "All About Community" harkens back to the very roots of Community Action and describes the essential tool used by Lakes and Pines to achieve its goal. It is through the community that people's lives are changed and transformed.

It is not only Lakes and Pines that has a focus on community. Each sector of the Lakes and Pines Board of Directors is invested in its own way in our community: the private sector builds the community, our elected officials serve the community and those that Lakes and Pines serves make up the community.

It is my pleasure as the Chairperson of the Board of Directors to thank all of our partners, volunteers, staff and the community for helping Lakes and Pines assure that each and every person has access to all the community has to offer.



Bradley Larson, Board Chair

Board of Directors



Photo submitted by: Tammy Arend

Providing Opportunities

Lakes and Pines Board of Directors

Public Sector:

Donald Niemi, Aitkin County Commissioner*
Gary Peterson, Carlton County Commissioner
Mike Robinson, Chisago County Commissioner*†
Greg Anderson, Isanti County Commissioner
Gene Anderson, Kanabec County Commissioner
Genny Reynolds, Mille Lacs County Commissioner** 1st Vice Chair
Stephen Hallan, Pine County Commissioner, 2nd Vice Chair

Sector to be Served:

Robert Marcum, Aitkin County Area Served**
Patricia Johnson, Carlton County Area Served
Laura English, Chisago County Area Served
Ronald Duke, Isanti County Area Served**
Roberta Folkestad, Kanabec County Area Served
Carla Bruggeman, Mille Lacs County Area Served, Secretary**
Vicki Wunder, Pine County Area Served

Private Sector:

Tim Burkhardt, Senior Services
Rebecca Foss, Health & Human Services Directors
Steven Walbridge, Area Lions Clubs, Treasurer**
Bradley Larson, Area Financial Institutions, Chairperson**†
Peter Ripka, Farmers Union Groups**
Jeffrey Haberkorn, Legal Services
Stacy Thaler, Head Start Policy Council

** Executive Committee

* Labor Negotiation Representative

† Planning & Evaluating Committee



Lakes and Pines Administrative Team



Photo submitted by: Tammy Arend

Back Row: Kelly Manley, Technology Department Director; Dawn van Hees, Community Services Department Director; Robert Benes, Executive Director; Allan Cekalla, Weatherization Program Director; Kraig Gratke, Early Childhood and Family Development Director; Michael Spilman, Energy Program Director

Front Row: Tiffany Stark, Fiscal Controller; Denise Stewart, Agency Administrative Assistant; Tina Hamilton, Human Resources Department Director; Nicole Klosner, Housing Rehabilitation and Public Facilities Project Director

Lakes and Pines Head Start Policy Council

Back Row:

Stacey Raveling, Isanti County Representative
Kayla Ronich, Aitkin County Representative
Lara Huynh, Community Representative
Kimberly Mikush, Community Representative

Front Row:

Tammy Urwin, Mille Lacs County Representative
Stacy Thaler, Community Representative

Not Pictured:

Victoria Bird, Isanti County Representative
Venessa Williams, Community Representative



Photo submitted by: Tammy Arend

Providing Opportunities

Family Homeless Prevention and Assistance Program Advisory Committee



Photo submitted by: Tammy Arend

| | |
|--|--|
| Jane Arnold, Aitkin County | Michelle Morgan, Pine County |
| Amy Carter, Rise | Mary O'Brien, Mille Lacs County |
| Pete Charpentier, Mille Lacs Band of Ojibwe | Mary Peltz, Mission 61 |
| Diane Elias, Minnesota Housing Finance Agency | Elsa Ring, Kanabec County Public Health |
| Lori Gudim, Our Home Volunteers of America | Tammy Smith, Central MN Housing Partnership |
| Lisa Hansen, Mission 61 | Danielle Snedeker, Lakes and Pines Community Action |
| Ami Helmbrecht, Chisago County | Teresa Swanson, Carlton County |
| Jacque Hoover, The Refuge | Toni Thorstad, Minnesota Assistance Council for Veterans |
| AG Huot, Central Minnesota Housing Partnership | Taylor Tollefson, Mille Lacs County Veterans Service Officer |
| Nicole Kasper, Northeast Continuum of Care Intern | Vicki VanderVegt, A Place for You |
| Kathy Kraft, Minnesota Assistance Council for Veterans | Dawn van Hees, Lakes and Pines Community Action |
| Shirley Lewison, Area Landlord | Jay Vasek, Central MN Housing Partnership |
| Lisa Lilja, WINDOW | Matt Viney, A Place for You |
| Cara Lundquist, Northeast Continuum of Care | Amy Walcheski, Rise Rapid Rehousing |
| Chassidy Lobdell, Lakes and Pines Community Action | Julie Wermerskirchen, New Pathways |
| Mike Manhard, MESH | Ashley Young, Isanti County |
| Crystal Maxon, Kanabec County | Liz Young, Hearth Connection |
| Tammy Moreland, Mille Lacs Band of Ojibwe | |

Providing Opportunities

Lakes and Pines Programming

Central Project to End Long-Term Homelessness: Provides supportive services in permanent supportive housing for individuals, unaccompanied youth, and families experiencing long-term homelessness.

Child and Adult Care Food Program: Provides well-balanced meals and snacks, which meet USDA guidelines for children and families participating in Head Start activities. Serving nutritious meals and snacks contributes to the wellness, healthy growth and development of young children.

Chore and Home Delivery Service: Matches volunteers to help seniors and homeowners with disabilities with chores and/or grocery delivery to improve the safety, efficiency, and comfort of their homes, enabling them to remain in their own homes longer.

Community Services Block Grant/Minnesota Community Action Grant: Provides core funding which establishes Lakes and Pines as a Community Action Agency. These grants fund Agency operations and supports program expenses not covered by other grant dollars.

Conservation Improvement Program: Through partnerships with local energy providers, Lakes and Pines can help homeowners replace high energy consuming household appliances such as refrigerators, washers or even light bulbs.

Do-it-Yourself Tax Preparation Training: Individuals learn how to prepare their own income and/or property tax forms at no cost with guidance from trained staff.

Early Childhood Resource Coach: Provides services to Chisago County at-risk families with children up to the age of five-years. Lakes and Pines is working in collaboration with school districts, county offices and other local program providers to identify families in need and connect them with community resources to help stabilize families.

Early Head Start/Head Start: Lakes and Pines offers a variety of program options to meet the family's needs for early education, family services and health. The program provides weekly home visits to pregnant women and children from birth through age five; programming in partnerships with family and center-based child care providers; combination options through partnerships with local school districts or Head Start centers. The program focuses on enhancing the child's development through parent-child focused connections and experiences while working with the whole family to help them be successful. The Head Start program model builds on and strengthens parents' skills in identifying and meeting the needs of their children.

East Central Energy Caring Members: Funded through East Central Energy for customers, Caring Members provides limited assistance to prevent disconnection or to re-connect service if all other resources have been exhausted.

Emergency Services Program: Provides short-term hotel stays, along with supportive services to reduce the length of time that households are homeless.

Energy Assistance Program: Assists families and individuals with low income pay a portion of their heating costs and/or prevent a disconnection of their utilities by providing a grant on their behalf to their utility company. This program is available October through May.

Lakes and Pines Programming

Energy Assistance Crisis Benefit: As an extension of the Energy Assistance Program, this program may further assist individuals and families in avoiding a disconnection or running out of fuel to heat their home.

Energy Related Repairs Program: Assists homeowners who have a faulty, non-functioning or safety hazard within their furnace/boiler system by providing repairs or replacement of failing furnaces.

Family Assets for Independence in Minnesota: A matched savings program helping low-wage earners learn financial fitness skills to build assets through the purchase of a home, starting a business or pursuit of higher education. Individuals may have savings matched \$3 for each dollar saved.

Family Homeless Prevention and Assistance Program: Provides short-term rental assistance and supportive services to households who are homeless or who are at risk of becoming homeless.

Financial Workshops: Interactive sessions for individuals or groups on budgeting, saving, debt-reduction and consumer protection.

Food Support and Health Insurance Outreach and Application Assistance: Builds awareness and helps individuals in applying for health insurance through MNsure and/or the Supplemental Nutrition Assistance Program (SNAP).

Garden Seed Program: This program encourages growing food by distributing free vegetable seeds through area food shelves, extension offices and community gardens.

Group Respite: Provides opportunities for care receivers to enjoy planned activities and socializing with others in a safe and caring environment while caregivers receive temporary, short term relief to relax and recharge.

Housing Quality Standards Inspections: Inspections are completed on rental units which receive funds from the Department of Housing and Urban Development (HUD) to determine if the unit meets the requirements for quality housing set by HUD.

Housing Rehabilitation Program: This program helps homeowners with repairs and improvements, including accessibility and emergency improvements to their home.

Housing Support (formally GRH): A State-funded program that pays room and board in approved locations for people with low income and low assets who have disabilities or other conditions.

Housing with Supports for Adults with Serious Mental Illness: Provides supportive services for persons with serious mental illness (SMI) who are homeless, longer term homeless, or exiting institutions who have complex needs and face high barriers to obtaining and maintaining housing.

Live Well At Home Modification: Provides homeowners over the age of 62 with a grant to perform rehabilitation or retrofitting of their home which will allow them to remain in their home for longer.

Live Well at Home Homeless Support Service Project: Provides assistance to older adults who are experiencing homelessness to stabilize their housing and reduce their risk of experiencing homelessness again.

Lakes and Pines Programming

Pathway II Early Learning Scholarships: Awards grants to families through an eligible Four-Star Parent Aware rated program, including Lakes and Pines' Head Start or other local preschool/childcare program. The scholarships increase access to high-quality early childhood programs for three and four year old children with the highest needs to improve school readiness.

Rapid Re-Housing Program: Provides rapid rehousing and supportive services to ex-offenders who are homeless in the counties of Chisago, Isanti, Kanabec, Mille Lacs and Pine.

Reach Out for Warmth: Program which is privately funded through donations that may assist households that are facing an energy-related emergency and do not have access to other benefits based on eligibility or extenuating circumstances.

Rent Reassurance/Landlord Risk Mitigation: Provides support to individuals who are "hard to house" due to a criminal record. Working with landlords, the program may provide funding for security deposit, rent and/or utilities.

Small Cities Development Program: Through partnerships with local cities, townships and counties, this program helps homeowners and businesses with building repairs and improvements. This program is currently available in Sandstone and Pine City. Pine County also has a program available to homeowners to provide help with their septic system.

Social Security Outreach, Advocacy & Recovery/Social Security Benefit Advocacy: Provides assistance to individuals who have a long-term disability which prevents them from working, who are homeless or at risk of homelessness or who are receiving cash assistance apply for Social Security.

Supplemental Nutrition Assistance Program (SNAP) Employment & Training Program: Helps people on SNAP prepare for, find and keep a job with the goal of increasing their earnings.

Transitional Housing Program: Provides transitional housing and supportive services to individuals and families who are homeless.

Transportation For You: Pairs riders with volunteer drivers or ride sharing resources in Northern Mille Lacs and Kanabec Counties to help overcome the barrier of transportation.

Vehicle Donation Program: Matches donated vehicles to eligible individuals and families who have a transportation barrier to obtaining or maintaining employment.

Volunteer Income Tax Assistance: Free tax preparation for low income individuals and families by dedicated and skilled volunteers.

We Rally Around Parents: This program is designed to help families with young children prior to entering the county-based human services programs by acting as a support system and connecting them to resources that they need. The program staff act as a liaison to help find housing, mental health services, early childhood education and care and other community based support. This program is currently available in Aitkin county.

Weatherization: This program helps homeowners reduce their energy costs by providing energy-saving improvements to their home, such as insulation, caulking and weather-stripping.

Youth Transitional Housing Program: Provides transitional housing and supportive services to youth ages 16-24.

Strengthening Family

Laura's inspirational story begins with her becoming a single mom at a young age. She was happy to become a mother, but still believed her future lie in getting a good education. And, yes, juggling motherhood while obtaining a degree has been hard, and life is still difficult, but the journey continued to be worth it for sure. After a rough breakup, financial hardships, failures and many disappointments Laura chose joy. She decided to start doing specific things to be happier with what she had and find the joy in single parenting.

When she sat back and evaluated everything, she realized good things were happening. Laura needed to start magnifying them. She decided to start celebrating every little success. She didn't care how small it seemed, she wrote it down and celebrated it: The baby went potty (ugh,...finally!!), paid rent on time, attended the children's school activities. She made it all a big deal!

She enrolled her youngest son and daughter into Head Start so she could reinforce her abilities and still create those small victories. She received so much more than she expected. Lakes and Pines paired her with a Head Start Home Visitor who continuously informed her and helped her with her needs. They helped by searching for community resources within the Agency's reach and listening to her family struggles. She thought that the program provides so much information, that as a parent she should know how to put it to use. Head Start is based on the development of children and how to best help them with their individual needs. They grew stronger as a unit by making family goals together.

Today Laura is flourishing. She found a great job that she loves, the kids attend a wonderful day care and at the end of every day everyone sits and has dinner together to discuss their day and giggle about all the silly stuff...kids say the funniest things!

"Thanks to those who made it possible for this type of program to exist, and to those who do their best daily to help us achieve the best for our kids and ourselves as parents."-Laura Bork



Providing Opportunities

Snow Angels

Too often the reason older people and adults with disabilities leave their own homes is not because they require a higher level of health care, but rather due to their inability to keep up with household chores such as minor repairs, yard work, and grocery shopping. Lakes and Pines' Live Well at Home chore and delivery services, funded in part from a grant from Minnesota Department of Human Services, empowers homeowners to remain in their own homes longer by dispatching volunteers to perform some of these difficult tasks.



This past winter was especially brutal for a Pine City resident, *Joan*, who struggled to keep her driveway cleared of snow so she could drive to her frequent medical appointments. The chore service program had helped in the past with yard work, but was unable to recruit volunteers to regularly clear her driveway and she was unable to afford to continue paying for snow removal. Lakes and Pines launched a social media request for “Snow Angels” to help in the Pine City area, and were fortunate to have the King family call to volunteer. Kelly, Ronda, and their sons Joram, Taran, and Logan “adopted” *Joan*, and assumed the responsibility for her snow removal all winter – and we all know the record snowfall we experienced this year. Because of the King family’s generous volunteer service, *Joan* was able to get to her appointments as necessary without worrying about getting stuck in her driveway. She reported her appreciation on a program follow-up survey, stating that the chore service had definitely helped her remain in her own home longer.

Housing Rehabilitation

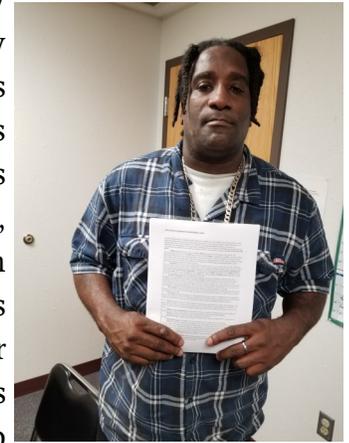
In October of 2018, Lakes and Pines received a phone call from a 69-year-old Kettle River man with multiple sclerosis in need of help. He was starting to get anxious that he was going to have another long winter trapped inside of his home due to his illness. He called Lakes and Pines to see if there were any options for him as he was not ready to leave his home of 40 years. With the Live Well at Home program funds, Lakes and Pines was able to get specifications for an entry ramp for him to use his walker to get in and out of his home. The client contacted a licensed contractor and before he knew it the contractor was over to bid on the project. After bids were reviewed, Lakes and Pines determined that the Live Well at Home grant would be able to cover the cost of materials and labor for the ramp to be built. Within days he had a beautiful ramp, a new found confidence and most of all, independence that he hadn’t had in years. Individuals like this make Lakes and Pines grateful for the opportunities we are able to provide!



Providing Opportunities

Housing Services

L.J. has been homeless in Pine County for the past three years and would stay wherever he could. Most nights he would sleep on the steps and in the doorway of Pine County Health and Human Services. They had reached out to Lakes and Pines sharing that he was in desperate need of housing assistance. Lakes and Pines' Agency-wide Advocate met with L.J. and determined that he was eligible for the Housing and Urban Development Rapid Re-Housing program, as he is very much interested in working. L.J. was struggling with mental health issues due to being homeless and not having a support system. Lakes and Pines helped him get in touch with the mental health assistance he needed. After diligently searching, L.J. was able to secure a one-bedroom apartment. He was also able to obtain a copy of his birth certificate, allowing him to now be able to start searching for employment. With Lakes and Pines' guidance and support, L.J. is well-prepared to successfully achieve the many goals he has set for himself.



Changing Lives

Lakes and Pines received a phone call this past winter from a veteran who is a double amputee. He was having a hard time with the handicapped chair that he was using for his baths and bathing was becoming more difficult every day. He asked if there were any services that could provide a shower with a bench for him. There was a contractor available through the Live Well at Home program who was able to install a new shower with grab bars and a molded bench in back so the client could take a shower without so many frustrations. He expressed his gratitude by calling Lakes and Pines and telling staff that he is loving how much easier it is to take a shower and he will definitely pay it forward as best as he can.



Energy Assistance: Meeting Local Needs

Patricia, a senior, was struggling to make ends meet. With less than 20% in her propane tank, wondering how she was going to come up with the funds to get through the winter, she sent in her application for assistance. Living on her Social Security and some self-employment income, she was having difficulties meeting her financial needs. Lakes and Pines' Energy Assistance Program was able to help Patricia get some propane for the winter and receive funds towards her electric bill. Patricia was very appreciative of the assistance given to her and stated the following in a thank you card she sent in, "I just want to thank you for going out of your way to have Beaudry Oil deliver propane for me. It made my day to see that truck pull up. It goes to show you that there are good people in the world that care and are willing to help."

Providing Opportunities

Weatherization Builds Prosperous Communities

Lakes and Pines' weatherization program provides services which help to assess a home's energy efficiency and, for qualifying families in need, an answer to improving that efficiency to help reduce the cost incurred for heating and cooling their home.

A weatherization auditor looks at items such as attic and wall insulation, rim joist insulation, pipe wrap and door weatherstrips. A major aspect of the audit is a blower door test; this is a machine that is placed in the doorway with all the windows closed, a fan is turned on to measure the amount of air movement inside the house. A thorough test of all combustion appliances is also completed and servicing is performed if needed.

An auditor from Lakes and Pines visited this home to do an energy audit to help the homeowners determine what opportunities were available to save money on their energy bills. This rambler was originally built in 1961 with an addition added in 2005. The homeowners are a middle-aged couple with four school-age children. They had concerns about their high propane usage, cold floors above the tuck-under garage and a gas fireplace that could cause health problems.

During the audit, the initial blower door reading showed 3,450 cfm of air leakage (the average house is 1,500 cfm). Much of the leakage identified was coming from the tuck-under garage, potentially bringing fumes into the home from engine exhaust, gas cans, paint, lawn chemicals and other potentially hazardous items stored in the garage. Lakes and Pines' weatherization crew sealed the bypass along with others found in the attic. The blower door reading was reduced by 37%.

During the testing, the gas fireplace in the family room was found to be unsealed. For the safety of the family, Lakes and Pines hired a heating contractor to disable the fireplace by disconnecting and capping the gas line. These changes, along with other improvements to insulation and proper venting which was completed by Lakes and Pines, will improve the comfort, safety and affordability of this home for its family.



Providing Opportunities

Administration

Lakes and Pines' Administration, comprised of the Executive Director's, Human Resources, Technology and Fiscal offices, provides support to program activities and staff who fulfill the Agency's Mission by ensuring excellence in compliance and reporting, resource management, human resources, fiscal oversight and technology advancements. Lakes and Pines continues to be a leader in our community through partnerships with local county offices, school districts and other providers to better meet the needs of our community and its members.

During the fiscal year, Administration staff have worked closely to strengthen the organization's capacity with a focus on expanding technology to improve administrative functions. The Human Resources staff have worked closely with Technology staff to streamline internal operations within personnel management by developing processes which make better use of technology, such as an online employment application and time management system. Looking to the next year, the focus will be on moving personnel files to a fully electronic system.

The Technology staff have also worked closely with Fiscal staff to develop an electronic accounts payable system, moving to a paperless voucher system. Fiscal practices were also updated to better meet the needs of local contractors by moving to a weekly accounts payable schedule, helping to strengthen our community by supporting local businesses more efficiently. Lakes and Pines continues to ensure strong internal controls are in place and adhered to, safeguarding against waste, misuse and loss of Agency resources, with a focus on compliance of all regulations.

Another leap forward in technology was the establishment of an online system where individuals may securely upload applications and accompanying documents needed for processing their requests. This system allows staff to access the required information, protects applicants' data, and improves tracking of documentation received. This system allows better accessibility for services for those who may face a transportation barrier as well as improving the Agency's internal processes.

This fiscal year has been another outstanding year of growth for staff. Many have spent time investing in their own professional growth and learning, while Lakes and Pines proudly supports their efforts. In late August, Chassidy Lobdell, the Self-Sufficiency Program Manager, achieved the distinction of Certified Community Action Professional from the National Community Action Partnership. In doing so, she has demonstrated herself as a leader and provides strength to the organization through her commitment to the Community Action Promise and Lakes and Pines' Mission.

Moving into the next fiscal year, Lakes and Pines is committed to providing opportunities in a manner which best meets the needs of the community. Beginning October 2, 2019, Lakes and Pines will be expanding the hours in which individuals and families can reach staff to find and access the resources they need in their pursuit of self-reliance.

The Promise of Community Action

Community Action changes people's lives, embodies the spirit of hope, improves communities and makes America a better place to live. We care about the entire community and are dedicated to helping people help themselves and each other.

Funding Agencies and Programs

U.S. Department of Agriculture: Child and Adult Care Food Program

U.S. Department of Energy: Department of Energy, Weatherization

U.S. Department of Health & Human Services: Community Services Block Grant; Early Head Start; Early Head Start Childcare Partnerships; Energy Assistance Program/Energy Crisis/Energy Related Repairs; Federal Head Start

U.S. Department of Housing & Urban Development: Transitional Housing Program; Rapid Re-Housing Program

Internal Revenue Service: Volunteer Income Tax Assistance Program

Minnesota Department of Commerce: Weatherization; Propane Assistance

Minnesota Department of Education: State Head Start; Pathway II Early Learning Scholarships

Minnesota Department of Employment & Economic Development: Small Cities Development Programs; Pine County Housing Rehabilitation

Minnesota Department of Human Services: Minnesota Community Action Grant; Do-It-Yourself Tax Preparation Training; Emergency Services Program; Housing Support (Formerly Group Residential Housing); Homeless Youth Act; Housing with Support for Adults with Serious Mental Illness; Live Well at Home Chore and Delivery; Live Well at Home Senior Home Modification; Live Well at Home Senior Homelessness; Social Security Disability Income Outreach and Advocacy; Supplemental Nutrition Assistance Program Outreach and Employment and Training Programs; Transitional Housing Program

Minnesota Department of Revenue: Tax Assistance Grant

Minnesota Housing Finance Agency: Rehabilitation Loan Programs; Family Homeless Prevention and Assistance Program

Other Grants/Program Support:

Aitkin County Health & Human Services: We Rally Around Parents

Arrowhead Economic Opportunity Agency: MNsure Application Assistance and Outreach

Central Minnesota Council on Aging: Group Respite; Chore and Delivery Services/Title III

Chisago County Health & Human Services: Early Childhood Resource Coach

Easter Seals: Transportation Resources for You

Greater Minnesota Housing Fund: Rental Assistance; Participant Support

Hearth Connection: Central Long-term Housing

Initiative Foundation: Transportation Resources for You

Local Energy Providers: Conservation Improvement Program

Minnesota Asset Building Coalition: Financial Workshops

MNsure: Health Insurance Application Assistance

Region 7E Adult Mental Health Initiative: Rent Reassurance; Landlord Risk Mitigation

Volunteers of America: Housing Quality Standards Inspections

West Central Minnesota Communities Action: Family Assets for Independence in Minnesota

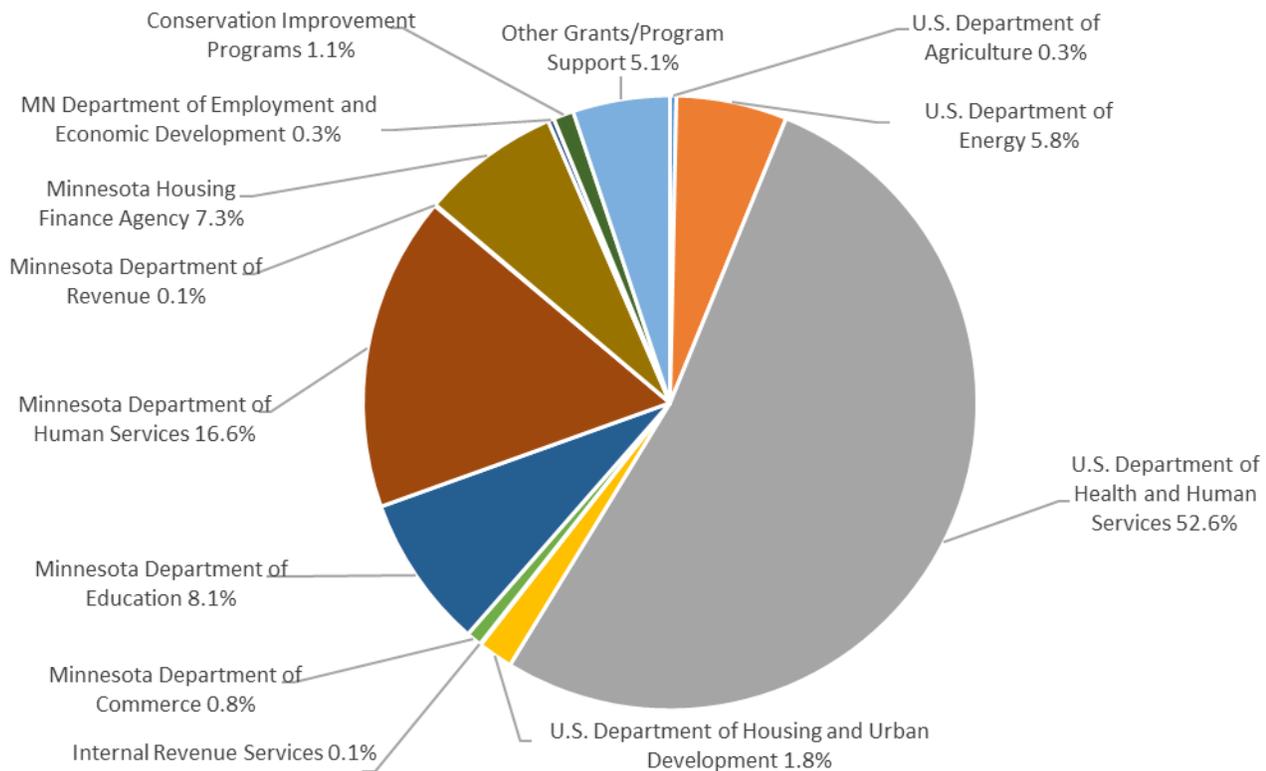
Private Donations: Emergency Services; Financial Workshops; Housing Support; Power Action Leadership; Reach Out for Warmth; Transportation Program; ECE Caring Members

Providing Opportunities

Financial Statement

****September 1, 2018 - August 31, 2019****

Sources of Revenue



| Sources of Revenue | |
|--|--------------------|
| U.S. Department of Agriculture | \$31,381 |
| U.S. Department of Energy | \$551,592 |
| U.S. Department of Health and Human Services | \$4,967,515 |
| U.S. Department of Housing and Urban Development | \$174,362 |
| Internal Revenue Services | \$5,492 |
| Minnesota Department of Commerce | \$76,026 |
| Minnesota Department of Education | \$763,629 |
| Minnesota Department of Human Services | \$1,566,806 |
| Minnesota Department of Revenue | \$5,744 |
| Minnesota Housing Finance Agency | \$693,174 |
| MN Department of Employment and Economic Development | \$29,627 |
| Local Utility Companies: Conservation Improvement | \$101,323 |
| Other Grants/Program Support | \$483,444 |
| Total | \$9,450,115 |

| Revenues | |
|-----------------------|--------------------|
| Federal Grants | \$5,730,343 |
| State Grants | \$3,135,006 |
| Local Grants | \$584,766 |
| Total Revenues | \$9,450,115 |

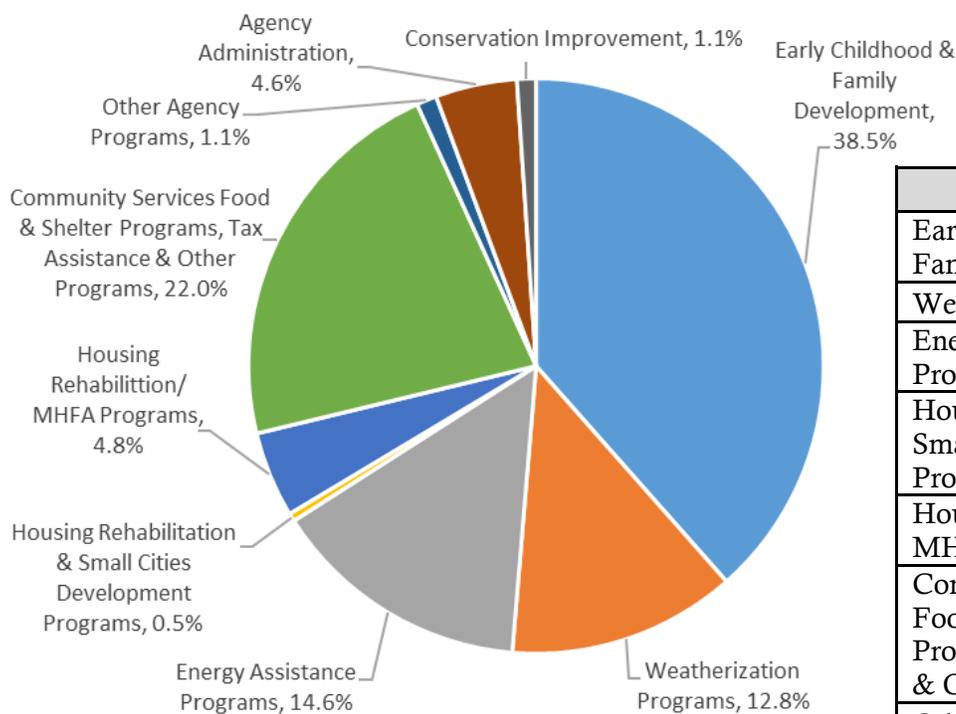
| Expenses by Category | |
|---|--------------------|
| Wages & Benefits - Direct Client Services | \$2,966,004 |
| Wages & Benefits - Indirect Client Services | \$2,237,512 |
| Professional & Contractual Services | \$413,475 |
| Vehicle Expense & Travel | \$412,156 |
| Training | \$98,455 |
| Supplies & Copy Costs | \$436,660 |
| Rent, Insurance, Utilities & Maintenance | \$301,205 |
| Communication, Dues, Advertising | \$192,431 |
| Direct Client Support | \$2,392,217 |
| Total Expenses by Category | \$9,450,115 |

Providing Opportunities

Financial Statement

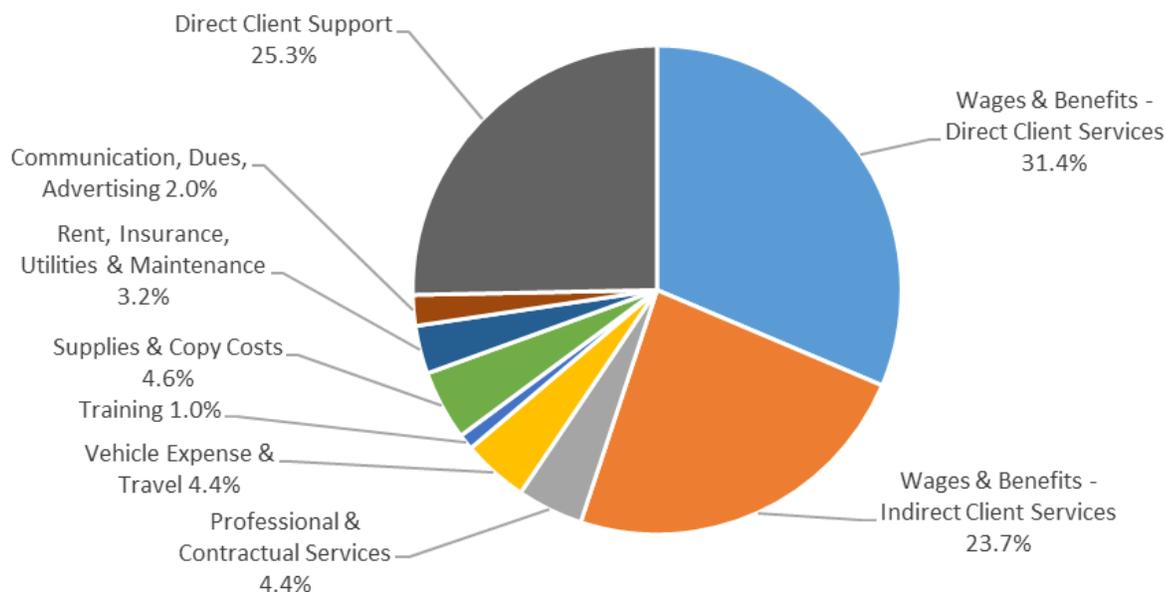
****September 1, 2018 - August 31, 2019****

Expenses by Function



| Expenses by Function | |
|---|--------------------|
| Early Childhood & Family Development | \$3,636,480 |
| Weatherization Programs | \$1,213,980 |
| Energy Assistance Programs | \$1,382,184 |
| Housing Rehabilitation & Small Cities Development Programs | \$43,020 |
| Housing Rehabilitation / MHFA Loan Programs | \$455,546 |
| Community Services Food and Shelter Programs, Tax Assistance & Other Programs | \$2,076,745 |
| Other Agency Programs | \$107,670 |
| Agency Administration | \$433,167 |
| Conservation Improvement Programs | \$101,323 |
| Total Expenses by Function | \$9,450,115 |

Expenses by Category



Providing Opportunities

Legislative Membership

US Senate

Amy Klobuchar (DFL)

Tina Smith (DFL)

US Congress

District 8: Pete Stauber (R)

Governor

Tim Walz (DFL)

Lieutenant Governor

Peggy Flanagan (DFL)

State Representatives

District 10B: Dale Lueck (R)

District 11A: Mike Sundin (DFL)

District 11B: Nathan Nelson (R)

District 15A: Sondra Erickson (R)

District 31A: Kurt Daudt (R)

District 32A: Brian Johnson (R)

District 32B: Anne Neu (R)

District 39A: Bob Dettmer (R)

State Senators

District 10: Carrie Ruud (R)

District 11: Jason Rarick (R)

District 15: Andrew Mathews (R)

District 31: Michelle Benson (R)

District 32: Mark Koran (R)

District 39: Karin Housley (R)

