

# Lakes and Pines CAC, Inc.

## 53rd Annual Meeting

“Staying the Course”



Mission:

To build prosperous communities by serving local families  
and individuals in their pursuit of self-reliance.

52 Years Partnering to End Poverty

Serving: Aitkin, Carlton, Chisago, Isanti, Kanabec, Mille Lacs and Pine Counties

1700 Maple Avenue East, Mora, MN 55051 (320) 679-1800 (800) 832-6082 fax: (320) 679-4139

[www.lakesandpines.org](http://www.lakesandpines.org)

An Equal Opportunity Employer/Contractor

## Letter from Lakes and Pines Board Chairperson

As we grow and mature as members of the Lakes and Pines Community Action Board of Directors, we see many challenges faced in operating a complex organization such as this. We learn to appreciate the challenges that staff face in the delivery of many and varied programs and we begin to understand that these sometimes pale in the face of the challenges that the families we work with must face every day just to survive.

It is the understanding of the weight of the decisions families with low incomes must make and our role in supporting them on a pathway toward prosperity that makes it so vitally important that each and every one of us embrace and enthusiastically carry out our given role. Be it community partner, supporter, Board Member or staff, the stable resource we have to offer is often all that stands between some families of limited resources and dire consequences.

Community Action was formed in order to provide a local and real pathway out of poverty in some very concrete ways through the delivery of various programs. However, Community Action agencies such as Lakes and Pines were also meant to be a source of hope to those individuals and families who are experiencing poverty. Federal to local and state to local, a message that a government cares about each and every citizen it governs.

So, while the complexity of programs and the challenges of operations create a great deal of noise, we owe it to those we serve, be it government or low income, that we be a steady hand upon the wheel. It is up to us to “Stay the Course,” let common sense, prudent use of resources and a sense of resolve rule the day.

As Lakes and Pines enters its 53rd year of serving East Central Minnesota, let it be with a feeling of hope so that we might pass that along to those who at times see so little. Let it be with feelings of determination and resolve so that we might pass those along to those that have been diminished.

*Gene Anderson*

Gene Anderson, Board Chair

### 2017 Award Recipients

<b>Spirit of Community:</b>	<b>Sally Ayers</b>
<b>Allies in Action:</b>	<b>Michelle Soldo</b>
<b>Volunteer of the Year:</b>	<b>Brooklyn Schubert</b>
<b>Roger E. Corbin (Staff):</b>	<b>Tina Hamilton</b>
<b>25-Year Honoree:</b>	<b>Lori Wolf</b>

## Lakes and Pines Board of Directors



### Executive Committee

Front Row: Bob Marcum, Carla Bruggeman, Greg Anderson

Back Row: Steve Walbridge, Wayne Boettcher, Gene Anderson, Ron Duke

Partnering to End Poverty

Photos submitted by: Tonya Burk

## **Lakes and Pines Board of Directors**

**Donald Niemi, Aitkin County Commissioner\***

**Gary Peterson, Carlton County Commissioner**

**Mike Robinson, Chisago County Commissioner\*\*†**

**Greg Anderson, Isanti County Commissioner \*\***

**Gene Anderson, Kanabec County Commissioner, Chairperson\*\*†**

**Genny Reynolds, Mille Lacs County Commissioner, 2nd Vice Chair**

**Stephen Hallan, Pine County Commissioner**

**Robert Marcum, Aitkin County Area Served\*\***

**Patricia Johnson, Carlton County Area Served**

**Ronald Duke, Isanti County Area Served\*\***

**Liane Heupel, Kanabec County Area Served†**

**Carla Bruggeman, Mille Lacs County Area Served, Secretary\*\***

**Tonya Johnson, Pine County Area Served**

**Tim Burkhardt, Senior Services**

**Rebecca Foss, Health & Human Services Directors**

**Steven Walbridge, Area Lions Clubs, Treasurer\*\***

**Bradley Larson, Area Financial Institutions**

**Wayne Boettcher, Farmers Union Groups, 1st Vice Chair\*\*†**

**Jeffrey Haberkorn, Legal Services**

**Anne Kubesh, Head Start Policy Council**

**At the time of publication: Election underway to fill the Chisago County  
Low-Income Sector vacancy.**

\*\* Executive/Personnel Committee Member

† Planning and Evaluation Committee

\* Labor Negotiation Representative

## Lakes and Pines Head Start Policy Council

### Front Row:

Kimberly Mikush, Community Representative  
Venessa Nelson, Chisago County  
Stacey Raveling, Isanti County

### Back Row:

Cheyenne Frost, Chisago County  
Lara Huynh, Community Representative  
Kayla Ronich, Carlton County

### Not Pictured:

Anne Kubesh, Community Representative  
Rachael Small, Mille Lacs County



Photo submitted by: Tonya Burk

## Family Homeless Prevention and Assistance Program Advisory Committee

David Anderson, Seed Time and Harvest  
Jane Arnold, Aitkin County HHS\*  
Kim Bailey, MN Housing Finance Agency  
Sandra Barclay, Mille Lacs Band of Ojibwe  
Patty Beech, NE Continuum of Care  
Patti Bontjes, Isanti County Family Services  
Amy Carter, Rise, Inc.  
Linda Cassman, A Place For You  
Warren Duncan, Hearth Connection  
Diane Elias, MN Housing Finance Agency  
Lori Engblom, Resource  
Lea Engnell, Rise, Inc.  
Kate Erickson, Department of Corrections  
Marilyn Fromm, Cambridge EDA Housing Division  
Lori Gudim, Our Home, Volunteers of America  
Lisa Hamilton, Advocates Against Domestic Abuse  
Mike Harper, Rise Employment Innovations  
Ami Helmbrecht, Chisago County HHS\*  
AG Huot, Central MN Housing Partnership  
Jennine Johnson, The Refuge Network  
Kathy Kraft, MN Council for Veterans  
Stacy Kriese, RS EDEN

Shirley Lewison, Area Landlord  
Lisa Lilja, WINDOW Victim Services  
Chassidy Lobdell, Lakes and Pines Community Action Council  
Mike Manhard, MESH  
Michelle Morgan, Pine County HHS\*  
Robbin Mullins, Family Pathways/The Refuge Network  
Heidi Newman, Central MN Housing Partnership  
Jeanne Olson, Rise, Inc.  
Judy Pearson, Pearl Crisis Center  
Paul Pedersen, MN Assistance Council for Veterans  
Connie Saaristo, Fond du Lac Reservation, Supportive Housing  
Lezlie Sauter, Lakes and Pines Community Action Council  
Lowell Sedlacek, Kanabec County Veterans Services  
Pamela Streed, New Pathways  
Linda Swanson, USDA Rural Development  
Teresa Swanson, Carlton County Public Health & HHS\*  
Toni Thorstad, MN Assistance Council for Veterans  
Jessica Thurmer, New Pathways  
Beth VanderPlaats, Mille Lacs County Community & Veterans Services  
Jackie Vetvick, Resource, Inc.  
Julie Wermerskirchen, New Pathways  
Mary Ann Westlund, New Pathways  
Ashley Young, Isanti County Family Services

\*HHS: Health & Human Services

# Legislative Membership

## US Senate

Amy Klobuchar (DFL)

Al Franken (DFL)

## US Congress

District 8: Rick Nolan (DFL)

## Governor

Mark Dayton (DFL)

## Lieutenant Governor

Tina Smith (DFL)

## State Representatives

District 10B: Dale Lueck (R)

District 11A: Mike Sundin (DFL)

District 11B: Jason Rarick (R)

District 15A: Sondra Erickson (R)

District 31A: Kurt Daudt (R)

District 32A: Brian Johnson (R)

District 32B: Anne Neu (R)

District 39A: Bob Dettmer (R)

## State Senators

District 10: Carrie Ruud (R)

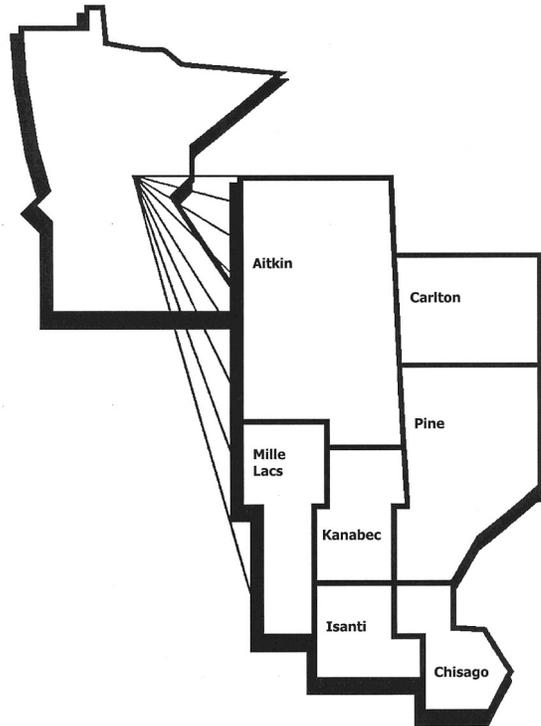
District 11: Tony Lourey (DFL)

District 15: Andrew Mathews (R)

District 31: Michelle Benson (R)

District 32: Mark Koran (R)

District 39: Karin Housley (R)



## Lakes and Pines Programming

**Application Assistance Services:** Lakes and Pines staff are qualified and able to assist with the application process for Social Security, the Supplemental Nutrition Assistance Program (SNAP) and MNsure (Health Insurance).

**Chore and Home Delivery Services:** Lakes and Pines provides volunteer chore and grocery delivery services to seniors and individuals with disabilities in an effort to allow them to remain in their home longer.

**Conservation Improvement Program:** Through partnerships with local energy providers, Lakes and Pines can help homeowners replace high-energy consuming household appliances such as refrigerators, washers or even light bulbs.

**Emergency Housing Assistance:** Through a variety of funding sources, this program helps individuals and families prevent homelessness, rapidly re-house or provide emergency shelter for those currently homeless.

**Energy Assistance Program:** Through multiple funding sources and donations, Lakes and Pines assists families and individuals with low incomes pay a portion of their heating costs and/or prevent a disconnection of their utilities.

**Energy Related Repairs Program:** Through this program, Lakes and Pines assists homeowners with low incomes replace failing furnaces.

**Family Assets for Independence in Minnesota:** This program is provided to assist families and individuals with low income save for the purchase of a home, attend school or start a business by providing a match of \$3.00 for every \$1.00 saved.

**Financial Empowerment Workshops:** These interactive sessions teach budgeting skills, saving, consumer protection and debt-reduction techniques.

**Garden Seed Program:** This program encourages growing of affordable food by distributing free vegetable seeds through area food shelves and extension offices.

**Early Head Start/Head Start:** Lakes and Pines offers a variety of options to meet the family's needs for early education, family services and health. The program provides home visits to pregnant women and children from birth through age five; programming in partnerships with family and center-based child care providers; combination options through partnerships with local school districts and Head Start centers. The program focuses on enhancing the child's development through parent-child focused connections and experiences while working with the whole family to make them successful.

**Housing Rehabilitation Program:** This program helps homeowners with repairs and improvements, including accessibility and emergency improvements to their home.

**Small Cities Development Program:** Through partnerships with local cities, townships and counties, this program helps homeowners and businesses with building repairs and improvements. This program is currently available in: Mora, Cloquet and Sandstone.

**Transportation Program:** Lakes and Pines provides donated vehicles to individuals and families with low incomes who face transportation as a barrier to employment.

**Volunteer Income Tax Assistance:** This program helps families and individuals with low incomes prepare and file their income tax forms at no cost.

**Weatherization:** This program helps homeowners reduce their energy costs by providing energy-saving improvements to their home, such as insulation, caulking and weather stripping.

**We Rally Around Parents:** This program is designed to help families with young children prior to entering the county-based human services programs by acting as a support system and connecting them to resources that they need. The program staff act as a liaison to help find housing, mental health services, early childhood education and care and other community based support. This program is currently available in Aitkin county.

## Organizational Capacity

Lakes and Pines Community Action Council has faced many challenges and has seen many successes over the last Fiscal Year, both internally and within our community.

In 2012, the Office of Community Services began working with the National Community Action Partnership and local Agencies to begin establishing a universal set of Organizational Standards in an effort to ensure that all Community Services Block Grant eligible entities are all consistently operating high-quality organizations. By Fiscal Year 2016 all Community Action Agencies across the country were required to comply with those standards. There are 58 standards across nine categories, such as Board Governance, Leadership, Financial and Human Resource management and Community Engagement. Each organization is now required to show through a formal monitoring process with the Office of Economic Opportunity that they meet those requirements. This year was the first official monitoring of the standards done and Lakes and Pines received notification from the state that we have successfully demonstrated compliance with the Standards.

In 2017, Lakes and Pines had two staff complete the requirements for the Certified Community Action Professionals (CCAP) program, a nationally recognized professional certification program, adding to the strength in the organization's leadership and capacity for meeting the Mission. Lakes and Pines now has five CCAPs on staff.



Jennifer Erdmann & Lisa Bremer receive their CCAP certificate.

This year, Lakes and Pines has overseen the expansion of programming for seniors and individuals with disabilities through our chore and delivery program and the Small Cities Development Program has expanded into the Sandstone area. Lakes and Pines purchased a child care center in Cloquet and the Head Start program added new service delivery options for families with children. At the start of the Head Start Program Year in September, Lakes and Pines opened two new Head Start centers in Mora and Cloquet, which will include bus service. The addition of high quality early childhood education for families at the centers is one we are excited to provide.



Partnering to End Poverty

## Getting to Work

The Vehicle Donation Program is funded through Lakes and Pines' Minnesota Community Action Grant (MCAG) and Community Services Block Grant (CSBG) to provide outreach in securing donated vehicles and granting them to eligible households. Vehicle Donation Program participants apply because they need a vehicle to get to work. They must be referred by an employment specialist or another professional who they are working with who believes they will be a good fit for the program and use the car to attain or hold a job. Participants are required to complete eight hours of financial literacy training prior to receiving a donated vehicle. Thanks to the generosity of individuals in the community who have donated vehicles, Lakes and Pines is able to share the following story on how receiving a donated vehicle has impacted one participant's life.



A 2004 Pontiac Grand Am was donated to the Vehicle Donation Program by a former Lakes and Pines employee and subsequently was granted to a young man from Isanti County. Lavell is twenty-one years old and has never owned a vehicle. He has had to rely on rides from others, use limited public transportation, or had to walk to work when other options fell through. Because of his dependence on others, he was at risk of losing his employment. Lavell is the only wage earner in his household and assists in providing for his mother who is disabled and his younger sisters. Lavell was referred to Lakes and Pines by the Minnesota Workforce Center. He completed the required financial literacy training and received basic car care instructions prior to receiving the donated vehicle. Because he has received a vehicle from Lakes and Pines, he now has the independence of driving his own vehicle to work and to provide transportation for his family.

## Success Through a Valuable Partnership



Tooth decay is the most common childhood disease, but it is preventable. Children with dental pain can have trouble speaking clearly, eating, and learning. Children's Dental Services (CDS) and Lakes and Pines are dedicated to improving the oral health of children from families with low incomes by providing accessible treatment and education to our diverse community.

Aser (3) and his family recently immigrated to Isanti County, Minnesota. After settling in and overcoming many obstacles including language, transportation and financial barriers with the support of a Lakes and Pines Family Advocate, Aser was able to attend one of Lakes and Pines' Dental Days in Mille Lacs County, where he saw a dentist for the first time. Regardless of a language barrier, Aser was very excited and willing to participate and engage with the Children's Dental Services staff!

During Aser's first dental exam and x-rays, the staff found that he had more than eight cavities and significant decay. Aser needed oral surgery with sedation in order for the dentist to be able to complete all the necessary repairs. Through the help and coordination of CDS, Lakes and Pines and through funding from Medica, Aser completed his oral surgery at no cost to his family. With one less barrier, a healthy mouth and teeth, Aser is eager and ready to learn!

## Building Prosperous Communities



Jennifer's Salon is a popular beauty shop in the heart of downtown Mora. As soon as a Small Cities Development commercial grant was approved for the area, the owner visited Lakes and Pines to discuss a new roof and possibly a few ways to make the building more energy efficient. After the Lakes and Pines auditor reviewed the property, it was determined that a new furnace, windows and a door would not only conserve energy, but would also make the clients more comfortable. Local contractors were hired to do the work and Jennifer was ecstatic with the results when the project was finished. Had the grant not been used, these projects may have needed to be done one at a time over the course of months or even years, which increases the cost of each individual project. But using Small Cities funds, the project was able to be finished up in one building season and the salon could stay open throughout, so there was no loss of revenue to the shop. Jennifer's Salon and downtown Mora have never looked better!

## Going Above and Beyond



About a year ago a senior citizen came into Lakes and Pines to apply for energy assistance. She had stated that she knew she needed new windows, but she only had a small savings account and was on a fixed income. Lakes and Pines' staff showed her a Mora Small Cities Development Program application and explained to her how she could get the necessary repairs on her home completed using the Small Cities grant funds as long as she planned to stay in the home for ten years. She was overjoyed to learn that she could stay in her home and get the repairs done for such a low cost. An inspector went out to set a scope of work for her home and it was apparent that the home needed many other items replaced. The write up included: replacing the siding, soffit and fascia, water heater, doors, and updating the electrical and plumbing. The bids came in and she found a very capable contractor to do the work. Not only did he get it done quickly, but the home looks almost brand new! The program has been a huge success in Mora and many clients are thrilled to not have to divert funds from necessities to repair their home.

## Enabling Success

Lakes and Pines is dedicated to sustaining a qualified and engaged workforce, ensuring that policies and procedures are monitored and updated to meet the ever changing employment laws and program regulations, and providing personnel management tools to all supervisors.

This year, Lakes and Pines made progress in developing an on-line personnel management system, increasing the capacity of our Agency from maintaining staff attendance records to staff travel and activity records. The Human Resources and Technology staff worked closely with management personnel to ensure the employee management program and procedures were efficient. Lakes and Pines also focused on improving the Agency's technological security and capacity with the installation of new hardware and software systems throughout the organization. The system improvements built this year have set the stage for many client-centered software applications to be launched in the upcoming year.

Lakes and Pines transitioned to a new workers compensation carrier for a closer partnership in claim management, resulting in significant cost savings for programs, while continuing to provide a safe work environment for personnel. A partnership with a St. Cloud State University Master's Level Intern assisted with the development of an agency-wide procedural manual for a volunteer program. This manual, when complete, will assist with volunteer management for all Lakes and Pines' programs. The partnership provided the intern with valuable experience in the field of human resource management and gave Lakes and Pines a jump on a project we have been working towards with the expansion of many volunteer-based programs throughout the organization.

Lakes and Pines is also very proud to have a strong partnership with Productive Alternatives, Inc., who contacted Lakes and Pines to discuss the possibility of placing an individual on site for work experience and career goal development. Productive Alternatives provides vocational services for persons with disabilities. Lakes and Pines agreed to mentor and coach the individual for a part time placement by providing an office setting that allowed her to use and enhance multiple skills. This opportunity was a very successful endeavor for both the participant and Lakes and Pines. This "on the job" mentoring opportunity helped the participant set a career path and it allowed Lakes and Pines' secretarial support staff to become "trainers" to enhance not only the participant's job skills but theirs as well.



### Administrative Team

Back Row: Kelly Manley, Kraig Gratke, Richard Fuchs, Leona Dressel, Lezlie Sauter

Front Row: Denise Stewart, Robert Benes, Tiffany Stark

Photo Submitted by Tammy Arend

## A Community Effort in Supporting Families



Christy started working with the We Rally Around Parents (WRAP) program in July of 2016. She was referred by her job counselor, Kari Paulsen with Northeast Minnesota Office of Job Training in Aitkin. Christy came with her daughters to Aitkin County to live with her mother after leaving her abusive marriage. Christy left school after 9<sup>th</sup> grade, and she was just 16 years old when she left the country and got married. In January of 2016, she permanently returned to the United States from Jordan.

In the time we have worked together, Christy has passed two of her four GED tests, received her driver's license, obtained her Certified Nursing Assistant (CNA) license and secured a full time position, bought her own vehicle, and moved into her own housing. She has registered her children for school, enrolled her youngest into Head Start (she is now in preschool) and she was able to find and manage childcare. She was off of the Minnesota Family Investment Program (MFIP) within eight months of starting to receive it. She is working on things like budgeting, money management, and building credit for the first time in her life.

Christy has done all of this while raising her four daughters and recovering from years of being in an abusive relationship. Her oldest daughter was student of the month and was featured in the local paper within three months of being at her new school. Her middle daughter, who loves to sing, was able to be a part of an opera at her elementary school. Christy has been able to provide for herself and her children's needs through her honesty, determination, drive, and desire for a new life. She always states that she knows she couldn't have done any of this without the help and support she has had along the way.



**Aiesha**  
**Student of the Month**



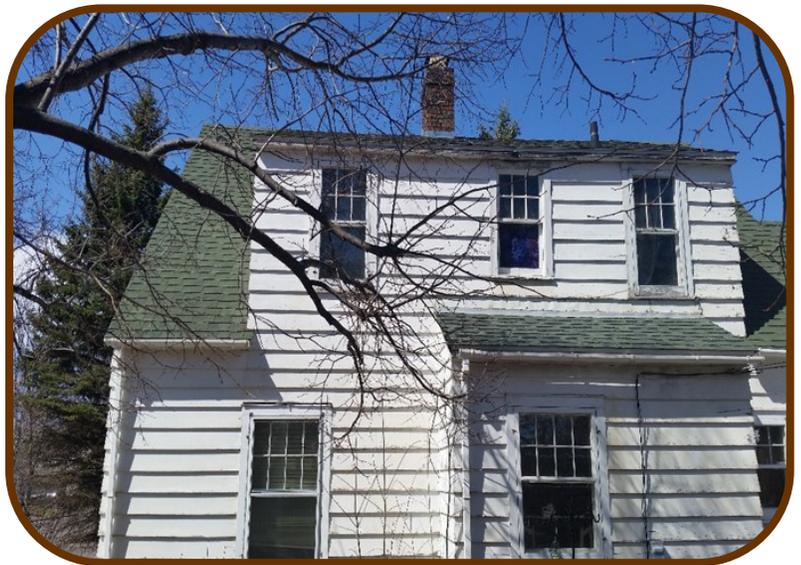
**Aya**  
**Elementary School Opera**

Christy worked with the Northeast Minnesota Office of Job Training who paid for her driver's training, CNA training, and items she needed for her class; Rural Rides who provided her with transportation to school and work before she got her own vehicle; Adult Basic Education helped her prepare to take her two GED tests; Lakes and Pines assisted with Head Start and the Energy Assistance Program; Aitkin County Health and Human Services; Advocates Against Domestic Abuse (AADA); Salem WEST; Rapid Rehousing through Salvation Army in Grand Rapids; and family and community members who have rallied around her success. WRAP (We Rally around Parents) has been hugely impactful in helping connect her with resources and supporting her and her family during this transition.

## Helping People, Changing Lives



Dozens of homeowners applied for the Cloquet Small Cities Development grant administered by Lakes and Pines. One resident was worried about the rotting and chipping of paint on the outside of her home. Her windows were also not in great shape, but she wasn't sure the grant would cover them being replaced. Lakes and Pines' inspector determined that there was a very high amount of lead-based paint on the inside and outside of the home that needed to be remediated. The windows were old and had lead-based paint on them as well, so they were to be replaced. The cabinets on the inside of the home contained lead-based paint and they were literally falling apart. It was hard for the homeowner to use them as the handles and hinges were so worn. It was clear that this project was going to be over the \$25,000 limit set by the Department of Employment and Economic Development. With the help of Lakes and Pines, the homeowner was able to secure other funding to make sure all of the necessary items were able to be completed. The homeowner told us her home "looks like it belongs in a magazine!" The City, as well as all of her relatives, agree!



## Meeting Basic Needs

Did you know that EBT (often referred to as food support) doesn't cover laundry soap, toilet paper or dish soap? The Central Long Term Homeless program (C-LTH) was designed to assist the most vulnerable populations, specifically individuals who have experienced long term homelessness multiple times over the past few years. The C-LTH program is new in this area of the state, and brings with it additional supports, such as "basic needs."

As professionals in this field, we knew that EBT didn't cover laundry soap, toilet paper or dish soap. However, as we were providing supportive services and participants began to ask for these types of everyday products, we all paused for a moment to realize how much we took for granted some of life's truly, basic items.

- "I am sleeping on an air mattress and would really like a pillow."
- "I have a bed, but no sheets."
- "I can't find my size of pants at the thrift store; I swear I look every time I have a chance, so a pair of 32x34 pants would be amazing."
- "One plate, one fork, one spoon and a cup would be great."



These were statements that Lakes and Pines' staff were hearing from the program participants. As a result, during the holidays, staff constructed shopping lists and organized deliveries to ten households of items like beds, bed sheets, pillows, toilet paper, pants, sweaters, body soap, work boots, laundry soap, and laundry baskets. As staff that work in this field, it was still very hard to digest the profound impact these simple, basic items had on each of these households and their economic and emotional stability. This experience served as a reminder that local food shelves need more than just food donations. Donations of items not covered by EBT, such as these basic needs items or cash donations are highly impactful for families that rely on them for support. Donations to thrift stores are equally as valuable to families with low incomes in our community.

## People Helping People

Lakes and Pines Senior Chore program has volunteer-provided chore services to help seniors and homeowners with disabilities remain in their own homes longer. The demand for the chore services is consistently increasing as the program becomes more familiar throughout the service area. It has been an exciting endeavor.

Recently a couple having health challenges this past winter contacted Lakes and Pines for help. During one of the meetings with the couple, they discussed the need to move into assisted living, as neither were able to empty the trash or get the mail. They simply needed someone to stop by a few times a week and help with these basic chores, just until they were well again. Lakes and Pines found volunteers to help the couple with their basic needs until they were well enough to do it on their own. The couple remained in their home and were extremely appreciative of the volunteers and the time they donated to help them out!

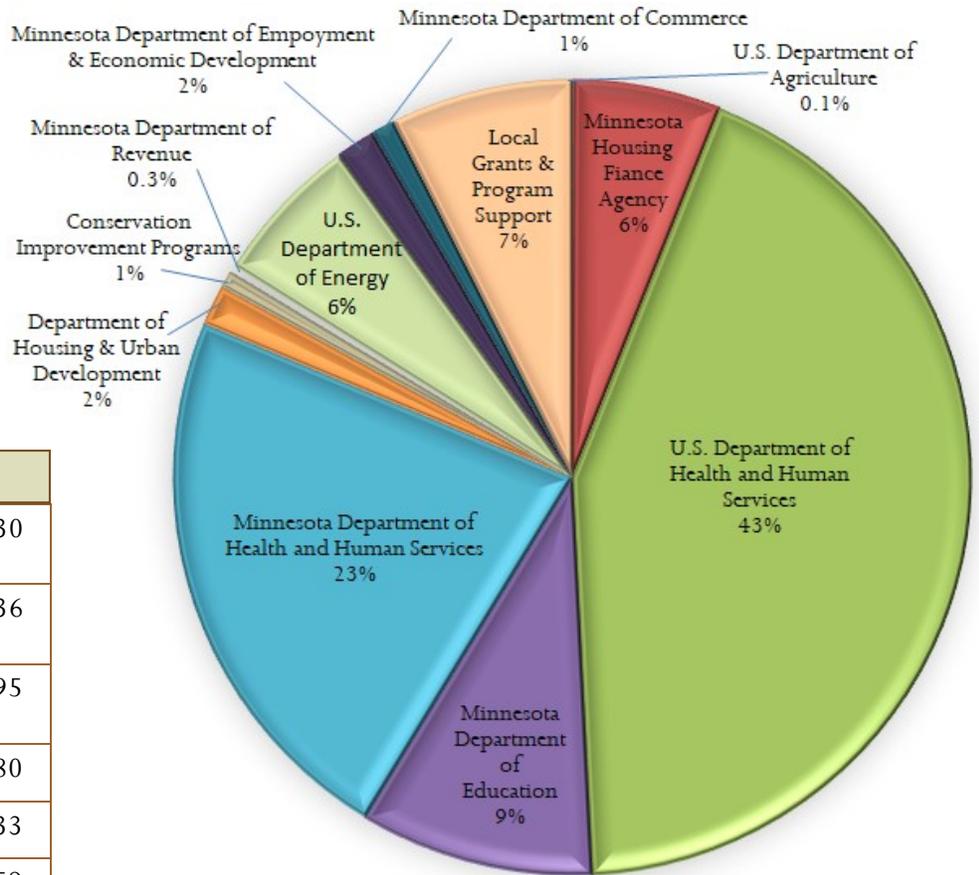


Community chore days are a true example of "neighbors helping neighbors." Lakes and Pines' staff coordinate a crew of volunteers and move from house to house throughout the community cleaning gutters, doing minor household repairs and a little touch-up painting: Chores that help older adults or adults with disabilities live independently in their homes for as long as possible. Some volunteers are church groups, youth groups or civic organizations, businesses or committed, community-minded individuals.

# Financial Statement

## Sources of Revenue

Revenues	
Federal Grants	\$3,976,155
State Grants	\$3,190,239
Local Grants & Program Support	\$ 649,451
<b>Total Revenues</b>	<b>\$7,815,845</b>



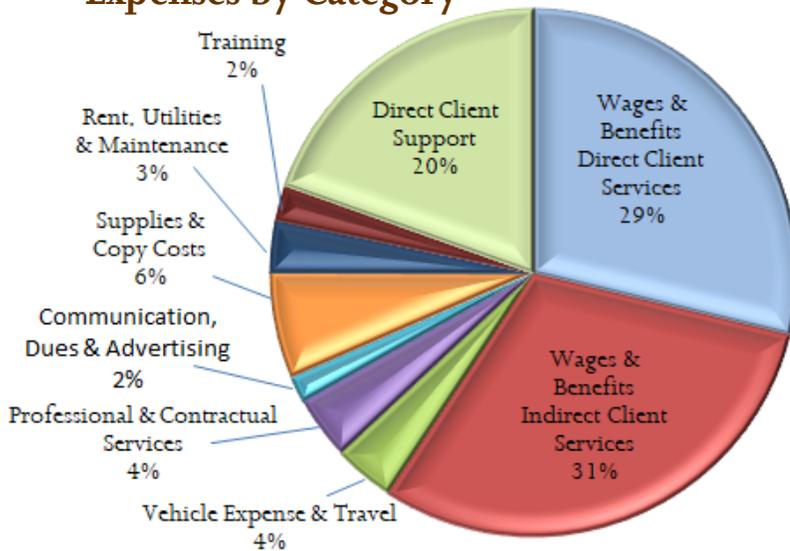
## Expenses by Category

Wages & Benefits: Direct Client Service	\$2,247,430
Wages & Benefits: Indirect Client Service	\$2,384,536
Professional & Contractual Services	\$ 292,995
Vehicle Expense & Travel	\$ 305,080
Training	\$ 129,033
Supplies & Copy Costs	\$ 506,859
Rent, Utilities & Maintenance	\$ 244,454
Communication, Dues, Advertising, Insurance	\$ 172,754
Direct Client Support	\$1,532,704
<b>Total Expenses</b>	<b>\$7,815,845</b>

## Sources of Revenue

U.S. Department of Agriculture	\$ 5,642
U.S. Department of Energy	\$ 465,654
U.S. Department of Health and Human Services	\$3,374,778
Department of Housing and Urban Development	\$ 130,081
Minnesota Department of Commerce	\$ 55,023
Minnesota Department of Education	\$ 741,174
Minnesota Department of Human Services	\$1,768,097
Minnesota Department of Revenue	\$ 20,435
Minnesota Housing Finance Agency	\$ 478,703
Minnesota Department of Employment and Economic Development	\$ 126,807
Conservation Improvement Program	\$ 73,420
Other Grants/Program Support	\$ 576,031
<b>Total Revenue</b>	<b>\$7,815,845</b>

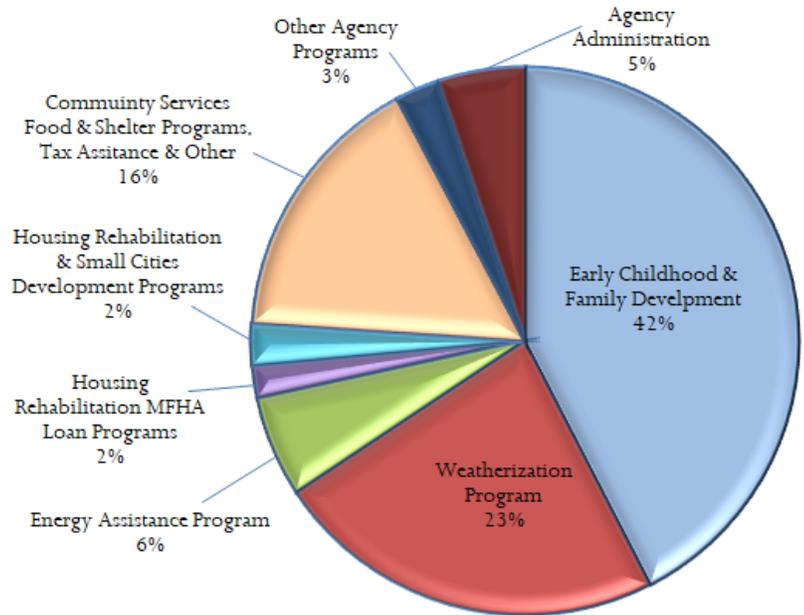
## Expenses by Category



## Financial Statement

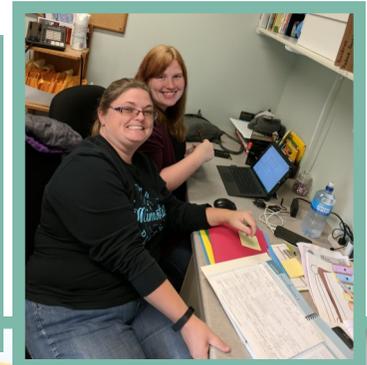
<b>Expenses by Function</b>	
Early Childhood & Family Development	\$3,315,477
Weatherization Programs	\$1,821,102
Energy Assistance Programs	\$ 465,709
Housing Rehabilitation & Small Cities Development Programs	\$ 147,631
Housing Rehabilitation/ Minnesota Housing Finance Agency Loan Programs	\$ 193,316
Community Services Food & Shelter Programs, Tax Assistance & Other Programs	\$1,269,005
Other Agency Programs	\$ 203,512
Agency Administration	\$ 400,093
<b>Total Expenses</b>	<b>\$7,815,845</b>

## Expenses by Function



<b>Funding Agency</b>	<b>Programs</b>
<b>U.S. Department of Agriculture</b>	Child and Adult Care Food Program
<b>U.S. Department of Energy</b>	DOE Weatherization
<b>U.S. Department of Health and Human Services</b>	Early Head Start, Early Head Start Childcare Partnerships, Federal Head Start, Energy Assistance Programs, Community Services Block Grant
<b>Department of Housing and Urban Development</b>	Emergency Solutions Grants, Transitional Housing Program
<b>Minnesota Department of Commerce</b>	Minnesota Weatherization Program, Propane Program
<b>Minnesota Department of Education</b>	Pathway II Early Learning Scholarships, State Head Start, Think Small
<b>Minnesota Department of Human Services</b>	Emergency Services Program, Group Residential Housing, Homeless Youth Act, Housing with Support for Adults with Serious Mental Illness, Live Well at Home, Minnesota Community Action Grant, Social Security Disability Income Outreach, Supplemental Nutrition Assistance Program (SNAP) Outreach, SNAP Employment & Training, Transitional Housing Program
<b>Minnesota Department of Revenue</b>	Tax Assistance Grant
<b>Minnesota Housing Finance Agency (MHFA)</b>	MHFA Rehabilitation Loan Programs, Family Homeless Prevention
<b>Minnesota Department of Employment and Economic Development</b>	Child Care Expansion, Small Cities Development Programs
<b>Other Grants/Program Support</b>	Aitkin County Health and Human Services, CommonBond Communities, Conservation Improvement Program

# Changing the world one smile at a time.



Partnering to End Poverty